

Assessing your score:

Each section (noted below), assesses particular qualities. A high score in any category means that you have many of the qualities which that particular section has been measuring.

Section 1: Need for achievement**Maximum score – 12, Average score – 9****Your Section Score = 10**

If you have done well in this section, you have many if not all of the following qualities:

- forward looking
- self sufficient
- optimistic rather than pessimistic
- task oriented
- results oriented
- restless and energetic
- self confident
- persistent and determined
- dedicated to completing a task

Section 2: Need for autonomy/independence**Maximum score – 6, Average score – 4****Your Section Score = 5**

The person who scores high in this section:

- likes doing unconventional things
- prefers working alone
- needs to do their 'own thing'
- needs to express what they think
- dislikes taking orders
- likes to make up their own mind
- does not bow to group pressure
- is stubborn and determined

Section 3: Creative tendency**Maximum score – 12, Average score – 8****Your Section Score = 5**

A high score in this section means that you:

- are imaginative and innovative
- have a tendency to daydream
- are versatile and curious
- have lots of ideas
- are intuitive and guess well
- enjoy new challenges
- like novelty and change

Section 4: Moderate/calculated risk taking**Maximum score – 12, Average score – 8****Your Section Score = 3**

If you have done well in this section, you tend to:

- act on incomplete information
- judge when incomplete data is sufficient
- accurately assess your own capabilities
- be neither over nor under-ambitious
- evaluate likely benefits against likely costs
- set challenging but attainable goals

Section 5: Drive and determination**Maximum score – 12, Average score – 8****Your Section Score = 8**

If you have achieved a high score in this section, you tend to:

- take advantage of opportunities
- discount fate
- make your own luck
- be self confident
- believe in controlling your own destiny
- equate results with effort
- show considerable determination